

# Large enterprise cuts costs and improves security

## Challenge

This leading enterprise's communications network was operating at full capacity and in need of an upgrade to create a competitive advantage across its global markets.

The business also wanted to improve the security of its IT systems and guarantee the service availability, efficiency, and mobility of its workforce.

## Solution

The enterprise engaged Siemens Enterprise Communications OpenScale Professional Services and OpenScale Managed Services to modernize its communication and data infrastructure network using secure Enterasys components and OpenScale products.

A range of products were used to cut costs and improve security and business processes, including OpenScale Essential, OpenScape UC Server, OpenScape Voice, OpenScape UC Application, OpenScape Xpressions, and OpenScape Contact Center Enterprise.

On the network side, meanwhile, the enterprise deployed Enterasys Matrix N7 core switches, Enterasys C-series distribution switches, Enterasys B-series access switches, and an Enterasys Netsight Management System.

The enterprise also established a partnership with Siemens Enterprise Communications to guarantee service availability and efficiency, making it responsible for all software and hardware under the service agreement model that emphasized security and reliability.

## Benefits

Much more than simply modernizing equipment, the contract through OpenScale Managed Services will bring fundamental change to the enterprise.

Siemens Enterprise Communications has assumed the operation of the organization's data and communication infrastructure, providing improved service quality, security, and network availability.

This approach will ensure reduced communication costs as well as improved service provision for the organization, and better network availability to its dispersed workforce without compromising IT security.

The enterprise now sees the tangible business benefits of the solution on a monthly basis through a Service Level Manager, and is assured of the long-term security of its data and communications infrastructure.

In essence, the organization now has the reassurance that it is operating with a highly secure communications network that could not be surpassed by competitors.

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